

GLAM

GLOBAL LITIGATION AND ARBITRATION MANAGEMENT





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DESCRIPTION

THE GLAM TAKES AN ORIGINAL PERSPECTIVE IN STUDYING CROSS-BORDER DISPUTES WHICH RESPONDS TO THE NEED INCREASINGLY FELT BY ECONOMIC OPERATORS TO MANAGE DISPUTES AS "PROJECTS" WITH A VIEW TO MAXIMIZING BUSINESS PROFITS, AND BY COUNSELS TO OFFER A REAL "ADDED VALUE" WITH THEIR SERVICES.

In a globalized economy, disputes often have a cross-border dimension. Being linked to a plurality of legal systems, such disputes might be settled in different fora (state courts, arbitral tribunals, international courts, etc.) and on the basis of different laws. This gives rise to peculiar problems, the solution of which requires a specialized knowledge for those involved in their prevention and management, be they counsels, in-house counsels, legal officers, managers, government officials, or scholars interested in the phenomenon for scientific reasons. The GLAM Master program, organized by the Università degli studi di Milano, aims to provide students with such knowledge from a "holistic" and "entrepreneurial" perspective. On the one hand, it is "holistic" since it offers a consideration of all the different legal tools available in the context of cross-border disputes, so that the practitioner can rationally choose the most appropriate one to satisfy interests at stake. On the other hand, it is "entrepreneurial" since it examines the various techniques that can be used in order to manage this type of litigation in the most efficient manner, with the aim of balancing costs and benefits and controlling the related business risk. Thus, while focusing on international (commercial and investment) arbitration, which is the most common method of dispute resolution in international trade, GLAM Master program is also intended to cover litigation before state and international courts, and to provide students with notions of business administration which are relevant for an effective and efficient settlement of cross-border disputes.

Induction Courses

All induction courses are compulsory



Lawyers dealing with cross-border disputes need to know how State legal systems overlap, interact and possibly coordinate with each other with regard to their adjudication (by fixing boundaries to the jurisdiction of their courts, determining the applicable law and recognizing foreign decisions), and how treaties and other sources of international law may contribute to their regulation (by harmonizing State law or setting out other limits to State sovereignty). They also need to be aware of the differences existing between the civil and common law legal traditions, with regard to both private law and civil procedure, as well as how EU law may impact on the settlement of disputes which are in any way connected with the EU or its Member States. The 5 induction courses aim to provide the students with the main technical tools needed to master these different but interconnected matters with a view to create a level playing field within the class.

Basics of Private International Law:

Pietro Franzina

Basics of Public International Law:

Nerina Boschiero, Luigi Crema

Basics of Comparative Civil Procedure Law:

Albert Henke, Elena Zucconi Galli Fonseca

Basics of European Union Law:

Massimo Condinanzi

Basics of Comparative Private Law:

Giacomo Rojas Elgueta, Marco Torsello

Main Courses

All main courses are compulsory



INTERNATIONAL COMMERCIAL ARBITRATION

Massimo Benedettelli, Sébastien Besson, Franco Ferrari, Luigi Fumagalli, Jacomijn van Haersolte-van Hof, Wendy Miles, Alexis Mourre, Paolo Michele Patocchi, Mohamed Abdel Wahab

When parties select international commercial arbitration for the settlement of their disputes, they step into a different playground, with its own rules, players, usages and language. The course offers specific expertise on the most critical issues which materialize in the practice of international commercial arbitration, from the interplay between arbitral and court jurisdiction to the extension of the arbitration to a third party and consolidation of connected cases, from the analysis of the distinct phases in which arbitral proceedings are customarily organized, to the deliberation process and the remedies available against arbitral awards.

INTERNATIONAL INVESTMENT ARBITRATION

David Arias, Juan Fernández-Armesto, Massimo Benedettelli, Luigi Fumagalli, Lluís Paradell Trius, Constantine Partasides KC, Laurence Shore, Eduardo Silva Romero

Investment arbitration allows foreign investors to bring claims against the State hosting their investment before an arbitral tribunal designated by the applicable investment treaty or contract. This gives rise to a hybrid legal phenomenon where international customary and treaty law, arbitration law, and national laws intersect. The course aims to provide participants with the necessary tools to navigate this specialized and increasingly important field of arbitration practice.

INTERNATIONAL COMMERCIAL LITIGATION

Stefania Bariatti, Adrian Briggs, Zeno Crespi Reghizzi, Maria Beatrice Deli, Michele Grassi, Antonio Leandro, Michele Angelo Lupoi, Stefano Alberto Villata

What tools are used in civil and common law systems to tackle international commercial litigation? Are there different methods and approaches that lawyers need to master in light of the jurisdiction in which they are practicing? To what extent can the parties select the forum in which to bring their claim and the law governing it? This course investigates the most relevant issues raised by cross-border litigation aiming to provide students with a comprehensive understanding of how to handle it so as to better protect their clients' interests.

Main Courses

All main courses are compulsory



INTERNATIONAL ENFORCEMENT OF JUDGMENTS AND ARBITRAL AWARDS

Paolo Bertoli, Marnix Leijten, Marco Torsello

Once a court judgment or an arbitral award has been issued, the award/judgment-creditor may need to seek its enforcement, triggering reactions from the award/judgment-debtor who may try to resist. This requires the prior identification of the jurisdictions where the assets of the award/judgment-debtor are located and of the legal and practical instruments the parties can use to pursue their opposite interests. Reflecting the teachers' experience in concrete cases, the course will cover issues such as assets-search techniques, conditions for the cross-border circulation of judgments/awards, avoidance of fraudulent transactions to the creditor's prejudice, anti-suit injunctions, State sovereign immunity from execution, and, more in general, strategical and tactical considerations that may guide the relevant actions by the parties and their counsel.

LITIGATING BEFORE INTERNATIONAL COURTS (ICJ, ECtHR, ECJ)

Chiara Amalfitano, Barbara Randazzo, Andrea Saccucci, Attila Massimiliano Tanzi, Jean-Marc Thouvenin

How does an international court work? Where is its jurisdiction grounded? Which special rules and customs govern its proceedings? This course will provide participants with knowledge of how adjudication works when applications are filed before the ICJ, the ECtHR, and the ECJ, with insights from counsel who has appeared before these courts.

ECONOMICS OF DISPUTE SETTLEMENT

Giorgio Biscardini, Michael McIlwrath

For companies disputes may be a source of costs and revenues at once. As such, they must be managed as any other entrepreneurial project with risk/cost control and planning techniques. This course aims to offer lawyers the relevant training so that they can adopt the same perspective of their business clients.

Short Courses

Students shall choose no less than 12 short courses or seminars



ACCOUNTING AND REGULATORY MANAGEMENT OF CLAIMS

Giulio Grandi, Carol Seregni

ANTITRUST-RELATED DISPUTES

Francesco Rossi dal Pozzo, Gian Luca Zampa

ARBITRATING UNDER INSTITUTIONAL RULES

Stefano Azzali, Alexander G. Fessas, Evgeniya Goriatcheva, Jacomijn van Haersolte-van Hof, Meg Kinnear

ARTIFICIAL INTELLIGENCE AND DISPUTES RESOLUTION

Alberto Oddenino

BUSINESS AND HUMAN RIGHTS, ESG AND CORPORATE SOCIAL RESPONSIBILITY

Angelica Bonfanti, Wendy Miles

CORRUPTION AND CROSS-BORDER DISPUTES

Charles Jarrosson

CROSS-BORDER INSOLVENCIES

Stefania Bariatti, Giorgio Corno

DAMAGES QUANTIFICATION

Luisa Anderloni, Richard Edwards, Kathleen Paisley

DISPUTES ON CULTURAL GOODS

Manlio Frigo

INTERIM MEASURES

Andrea Carlevaris

IT/IP CROSS-BORDER LITIGATION

Gabriele Cuonzo, Laura Orlando

MANAGING DELAY AND COST CLAIMS IN CONSTRUCTION PROJECTS

Luigi Di Paola, Luis R. Roman-Negron

SECURITIES LITIGATION AND FINANCIAL MARKETS

Sir William Blair, Marco Lamandini, David Ramos Muñoz

POST M&A AND SHAREHOLDERS DISPUTES

Cecilia Carrara, Alberto Toffoletto

PRICE ADJUSTMENT DISPUTES

Luisa Anderloni, Marco Lorefice, Anthony Way

Short Courses

Students shall choose no less than 12 short courses or seminars



SANCTIONS AND COMMERCIAL DISPUTES

Stefano Silingardi, Marie Stoyanov

SPORT ARBITRATION

Massimo Coccia, Luigi Fumagalli

TECHNIQUES FOR SETTLEMENT NEGOTIATIONS

Luigi Cominelli

THE DISPUTE SETTLEMENT SYSTEM OF THE WTO

Giovanna Adinolfi

THE VIENNA CONVENTION ON THE INTERNATIONAL SALE OF GOODS

Franco Ferrari, Marco Torsello

Workshops

All workshops are compulsory



ADVOCACY

Edward Brown KC, Charles Kaplan, Richard Samuel, Laurence Shore

PRACTICUM ON INTERNATIONAL ARBITRATION

Lucy Reed



Other activities



E-LEARNING

Streaming of arbitral hearings/hearing before international courts

COACHING / LEGAL CLINICS

Coaching of students involved in moot court competitions / Legal Clinics.

Internship



Internship at international law firms, multinational corporations and arbitral institutions.

IN COOPERATION WITH

BonelliErede with Lombardi
Camera Arbitrale di Milano
Chiomenti
Cleary Gottlieb
Clifford Chance
Danieli
DLA Piper
Edison Edf Group
Eni
Freshfields Bruckhaus Deringer
Herbert Smith Freehills
Itinera
Legance - Avvocati Associati
Maire
Mediaset
Rizzani De Eccher
Tnova
Trevisan & Cuonzo

MAIN FEATURES

- beginning on January 2025.
- 395 hours (42 ECTS) of teaching
- 102 hours (7 ECTS) of other forms of training
- 18 hours (1 ECTS) in e-learning mode
- 250 hours (10 CFU) of internship at international law firms, multinational corporations and arbitral institutions
- final (written and oral) test aimed at assessing the knowledge acquired.
- a total of 60 ECTS will be awarded to the course activities as a whole.



The GLAM Master program is delivered entirely in English.

Good knowledge of the English language is a prerequisite and must be proved by applicant students with supporting documentation.

From mid-January to the first week of February 2025, students will attend induction courses.

From February 2025 to mid-April 2025, students will attend the main courses.



From mid-April 2025 to mid-June 2025 students will attend the short courses and seminars.

From mid-June 2025 to September 2025 students will have to complete a 250-hours internship at one the partners of the program (*international law firms, multinational corporations or arbitral institutions – the beginning and the end of the internship period will be determined in agreement with the relevant partner institution*).



All teaching activities will be held at the **Campus of the Università degli Studi di Milano, Italy**. Class attendance is compulsory.

Some classes may be held online.





The GLAM Master is an intensive post-graduate program over a 10-month period and includes different activities. Attendance to classes is compulsory, classes will be held from Monday to Friday (4 to 6 hours per day).

FEES AND APPLICATION

The tuition fee for participants will be € 21,016.00, including the insurance costs. Applications forms are available at the Università degli Studi di Milano website.

ENTRY REQUIREMENTS

Candidates must hold a degree in Law (LMG/01) pursuant to Ministerial Decree 270/2004 or an equivalent qualification obtained from a foreign university.

DEGREE AWARDED

Participants who successfully complete the GLAM Master program will be awarded with a “Second Level Master Degree in Global Litigation and Arbitration Management” issued by the Università degli Studi di Milano.

EMPLOYMENT PROSPECTS

The GLAM Master program offers specialised skills that are essential both for ‘classic’ legal careers (lawyers, in-house counsels, paralegals) and for other job profiles (forensic consultant, project manager, legal officer in international organisations or non- profit bodies).

RELEVANT DATES

Call for applications deadline: **17 October 2024**
Oral examination (in person or online): **28 October 2024**
Rankings: **4 November 2024**
Enrolment: **4 November / 11 November 2024**
First day of class: **20 January 2025**
Last day of class: **13 June 2025**

COORDINATORS & ORGANISING COMMITTEE

Luigi Fumagalli
Director

Massimo Benedettelli
Scientific Coordinator

Luisa Anderloni
Zeno Crespi Reghizzi
Albert Henke

Stefano Azzali
Michele Grassi

FACULTY

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Andrea Carlevaris
Cecilia Carrara
Massimo Coccia
Luigi Cominelli
Massimo Condinanzi
Giorgio Corno
Luigi Crema
Zeno Crespi Reghizzi
Gabriele Cuonzo
Maria Beatrice Deli
Luigi Di Paola
Richard Edwards
Franco Ferrari
Alexander G. Fessas
Pietro Franzina
Manlio Frigo
Luigi Fumagalli
Evgeniya Goriatcheva
Michele Grassi
Albert Henke
Charles Jarrosson
Charles Kaplan

Meg Kinnear
Marco Lamandini
Antonio Leandro
Marnix Leijten
Marco Lorefice
Michele Angelo Lupoi
Michael McIlwrath
Wendy Miles
Alexis Mourre
Alberto Oddenino
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